SGK Service Inc. 2435 Iron Point Rd. #1051 Folsom, CA 95630 925-553-5990

> http://www.garrykitchen.com gk@garrykitchen.com

#### **EDUCATION**

**Bachelor of Science, Electrical Engineering, 1980** 

Fairleigh Dickinson University, Teaneck, New Jersey Eta Kappa Nu Honor Society, 1977-1980 Engineering Merit Scholarship - Matsushita Corp, 1978-1979

#### **AFFILIATIONS**

International Game Developers Association (IGDA)
Academy of Interactive Arts and Sciences (AIAS)
Institute of Electrical & Electronics Engineers (IEEE)
Eta Kappa Nu - Honor Society of the IEEE
National Academy of Television Arts & Sciences (NATAS)
Board of Advisors – National Videogame Museum (nvmusa.org)
Board of Advisors – Fairleigh Dickinson University School of the Arts
BOSSLEVEL - The World's Top 100 Game Developers (invitation only)
Elite Expert for IMS Expert Services, Pensacola, Florida
Guidepoint Global (FNA Vista Research - Society of Industrial Leaders)
Coleman Research Group

#### **EXPERIENCE**

- Conceived and led development of Nickelodeon's AddictingGames mobile app for iOS, which rose to #1 in the Apple app store within 72 hours of launch, becoming the most downloaded app in Viacom's history.
- 30+ years of technical management experience running game development companies, with an unmatched 17 years of management experience in Internet gaming.
- Hands-on technical and creative experience in all genres of game development, including console, PC retail and download, online, mobile and dedicated electronic.
- Leading Expert Witness for the video game industry, with over 30 years of experience in technical consulting on patent infringement, copyright, software development, and business issues for clients such as Nintendo, Sony Computer Entertainment, Zynga, Activision, Taito, and Hasbro (see **Expert Consulting Experience** section below).

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#### **EXPERIENCE**

(cont'd)

 Strategic business planning - a history of anticipating and influencing industry trends with pioneering initiatives:

**1980** Reverse engineered the Atari 2600 in anticipation of the video game revolution

**1986** Established the 1st North American-based Nintendo development studio

**1996** Pioneered *Advergaming* with the launch of LifeSavers' Candystand.com

**2005** Applied dynamic in-game advertising technology to casual games **2008** Repositioned Skyworks as leading iPhone publisher with over 25M downloads

- Expertise in developing comprehensive business plans, with application toward raising investment capital, through IPO or private equity placement.
- Recognized as an industry expert in video gaming by numerous trade conferences, including Digital Hollywood, iMedia Breakthrough, GDC, CES, Gamer Technology Conference, Casual Game Conference, Advertising in Games conference, VNU Digital Marketing conference, National Cable Show and the QualComm QTech conference.
- Experience in dealing with broadcast and print media, including CNBC, ABC Eyewitness News, CNN, Good Morning Atlanta, The Today Show, Business Week and various consumer and trade publications.
- Personally developed video game software products generating career retail sales in excess of \$350 million.
- Co-founded Skyworks Technologies, Inc., an industry pioneer in *Advergames* sponsorship-supported video games used as advertising vehicles. Skyworks was named a Top 50 Interactive Agency by Advertising Age for the years 2003 and 2004. Skyworks' client list included Nabisco/Kraft Foods, BMW, Toyota, Ford, PepsiCo, Campbell's, Fox Sports, CBS, Mattel, Weather Channel, Microsoft Network, Yahoo!, Miller Brewing Company, GlaxoSmithKline and MTV.
- Developed strategy and business plan for the Casual Games Network (CGN), Skyworks' initiative applying dynamic in-game advertising to online casual games, partnering with Massive Incorporated.

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#### **EXPERIENCE**

(cont'd)

- Co-founded Absolute Entertainment, Inc., console game publisher licensed by Nintendo, Sega, Sony, 3DO and Atari and video game developer of over 100 marketed titles from 1986 to 1995, generating product retail sales of over \$300 million. Successfully lead Absolute through oversold IPO, raising \$12 million.
- Consulted for RCA David Sarnoff Research Labs (1986-1987) on entertainment applications of Digital Video Interactive (DVI), the first technology to store digital full-motion video on a CDROM.
- Designed & programmed Atari 2600 adaptation of hit arcade game <u>Donkey Kong</u>, 1982 wholesale revenues in excess of \$100 million on four million units sold.
- Conceived, designed and developed <u>Bank Shot</u>, an innovative electronic pool game marketed by Parker Brothers, named "10 Best Games of 1980", *Omni Magazine*.
- Reverse-engineered Atari 2600 game system in 1980, creating one of the first third party 2600-compatible game cartridges <u>Space Jockey</u>.

#### **EMPLOYMENT HISTORY**

#### President/CEO

Audacity Games Inc, Danville, California March 2021 - Present

#### President/CEO

SGK Service Inc., Danville, California March 2007 - Present

#### Vice President Game Publishing

Viacom Media Networks, San Francisco, California December 2010 - May 2012

#### **Chief Operating Officer**

Skyworks Interactive, Inc., Hackensack, New Jersey December 2007 - September 2009

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#### **EMPLOYMENT HISTORY**

(cont'd)

#### Chairman, President & CEO

Skyworks Technologies, Inc., Hackensack, New Jersey November 1995 - December 2007

#### Chairman, President & CEO

Absolute Entertainment, Inc., Upper Saddle River, New Jersey March 1986 - November 1995

## **Senior Designer**

Activision, Inc., Mountain View, California June 1982 - March 1986

#### **Engineer/Designer**

James Wickstead Design Associates, Cedar Knolls, New Jersey April 1976 - October 1981

#### **HONORS AND AWARDS**

- U.S. Patent #8,407,090
   <u>Dynamic reassignment of advertisement placements to maximize impression count</u>

   Publication date March 26, 2013
- 2012 Official WEBBY AWARD Honoree Games (Handheld Devices)
   AddictingGames Mobile for iOS platform
   International Academy Digital Arts & Sciences WEBBY AWARDS 2012
- Nomination to Board of Advisors
   Video Game History Museum (www.vghmuseum.org) 2010
- Nomination as an Elite Expert by IMS Expert Services IMS Expert Services (www.ims-expertservices.com) - 2009
- Nomination to the Advisory Committee: "Reinventing Advertising: VOD, PVR, Broadband, Games, PODs & Mobile Consortium"
   Digital Hollywood - 2005, 2006

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#### **HONORS AND AWARDS**

(cont'd)

• 2004 Nominee – Advergame of the Year <u>The BMI X3 Adventure</u> Billboard Digital Entertainment Awards (DECA)

- Lifetime Achievement Award in Video Games Classic Gaming Expo – 2003
- New Jersey Entrepreneur of the Year Finalist Inc. Magazine, Merrill Lynch and Ernst & Young - 1993
- Best Simulation Game
   Super Battletank
   Game Informer Magazine 1992
- Sega Seal of Quality Award Nominee Best Flying/Driving Genesis <u>Super Battletank</u> Sega of America - 1992
- Lifetime Achievement Award in Video Games The Doctor Fad Show
   Syndicated educational television program - 1990
- Video Game Designer of the Year Computer Entertainer Magazine - 1985
- Best Creativity Product Nominee <u>Garry Kitchen's GameMaker</u>
   SPA Excellence in Software - 1985
- Video Game of the Year Certificate of Merit <u>Keystone Kapers</u> *Electronic Games Magazine* - 1983
- U.S. Patent #4,346,892 <u>Electronic Pool Game</u> Bank Shot – handheld game marketed by Parker Brothers - 1981
- Ten Best Games of 1980
   Bank Shot
   OMNI Magazine 1980

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## **HONORS AND AWARDS**

(cont'd)

• The Games 100 - The Top 100 Games of 1980 Bank Shot Games Magazine - 1980

• Engineering Merit Scholarship Panasonic / Matsushita Corporation of Japan Fairleigh Dickinson University - 1978, 1979

# **Garry E. Kitchen** Page 7

## **SOFTWAREOLOGY**

TITLE	<u>PLATFORM</u>	<u>YEAR</u>	<u>PUBLISHER/</u> <u>LICENSEE</u>	ROLE
Wildfire	Electronic Toy	1979	Parker Brothers	Software
Bank Shot	Electronic Toy	1980	Parker Brothers	Design/Software
Space Jockey	Atari 2600	1980	U.S. Games	Design/Software
3D Supergraphics (with P. Lutus)	Apple II	1980	United Software of America	Assembly Language demos
Reversal	Atari 400/800	1981	Hayden Publishing	Atari conversion from Apple II
Bellhop	Apple II	1982	Hayden Publishing	Co-design/Software
Donkey Kong	Atari 2600	1982	Coleco	Software
Keystone Kapers	Atari 2600	1983	Activision	Design/Software
Pressure Cooker	Atari 2600	1983	Activision	Design/Software
Crackpots	Atari 2600	1983	Activision	Software
Ghostbusters	Atari 2600	1985	Activision	Software
Kung Fu Master	Atari 2600	1987	Activision	Art/Software
Pete Rose Baseball	Atari 2600	1988	Absolute	Co-design/Software
The Designer's Pencil	C64	1984	Activision	Design/Software
Ghostbusters	C64	1984	Activision	Additional Software
Garry Kitchen's GameMaker	C64	1985	Activision	Design/Software
Crossbow	C64	1986	Absolute	Co-design/Software
Stealth ATF	NES	1989	Activision	Co-design/Software
A Boy and His Blob	NES	1990	Absolute	Co-design/Software
Battletank	NES	1990	Absolute	Design/Software
Destination Earthstar	NES	1990	Acclaim	Co-design/Software
The Simpsons: Bart vs the Space Mutants	NES	1991	Acclaim	Co-design/Software
Home Alone	SNES	1992	THQ	Co-design/Software
Super Battletank: War in the Gulf	SNES	1992	Absolute	Design/Software
The Simpsons: Bart vs the World	NES	1992	Acclaim	Co-design/Software
Klondike Solitaire	SEGA Channel	1995	SEGA	Co-design/Art
Super Battletank 2	SNES	1993	Absolute	Co-design/Software
LifeSavers Chomp	CDROM	1996	LifeSavers	Co-design/Software
Candystand Yipes Hang Gliding	Web/online	1997	LifeSavers	Design/Software
Candystand Yipes Skate Race	Web/online	1997	LifeSavers	Design/Software
Candystand Video Poker	Web/online	1997	LifeSavers	Design/Software

Candystand Yipes Coloring Book	Web/online	1997	LifeSavers	Design/Software
Candystand Grafitti Contest	Web/online	1997	LifeSavers	Design/Software
Candystand Where in the world	Web/online	1997	LifeSavers	Design/Software
Bet Your Lifesavers TV Trivia	Web/online	1997	LifeSavers	Design/Software
Candystand Snowboarding	Web/online	1997	LifeSavers	Design/Software
Nabisco Chipulator	Web/online	1997	Nabisco	Design/Software
Bubble Yum Screensaver	Web/online	1998	LifeSavers	Design/Software
Candystand Gummiworks	Web/online	1998	LifeSavers	Design/Software
Construction Kit Ford Basketball Shootout	Web/online	1998	Ford	Design/Software
H.O.R.S.E. Basketball Shootout	Web/online	1998		Design/Software
Bet Your Lifesavers '80s TV	web/oillile	1990	Sportcut	Design/Software
Trivia	Web/online	1998	LifeSavers	Design/Software
Fruit Stripe Puzzle game	Web/online	1999	LifeSavers	Design/Software
Ford Fallout	Web/online	1999	Ford	Design/Software
Premium Jigsaw Puzzle Palace	Web/online	1999	Nabisco	Design/Software
Nabiscoworld Ball Toss	Web/online	1999	Nabisco	Design/Software
Nabiscoworld Holiday House	Web/online	1999	Nabisco	Design/Software
Nabiscoworld Greeting Cards	Web/online	1999	Nabisco	Design/Software
S.I. H.O.R.S.E. Basketball	Web/online	1998	CNN/SI	Design/Software
Shootout	•		•	
Candystand Flavor Factory	Web/online	2000	LifeSavers	Design/Software
Candystand 2 Minute Drill	Web/online	2000	LifeSavers	Design/Software
Cornnuts Nuttin' But Net	Web/online	2000	Nabisco	Design/Software
Bell Atlantic Nothing But Net	Web/online	2000	Bell Atlantic	Design/Software
Home Run Derby	Web/online	2001	Century 21	Design/Software
Big League Bash	Web/online	2001	Fox Sports	Design/Software
Kraft Puzzle Maker	Web/online	2001	Kraft	Design/Software
GSK Trivia	CDROM	2001	GSK	Design/Software
Stars Academy Mess of Mass	Web/online	2001	Stars Academy	Design/Software
Stars Academy Space Trivia	Web/online	2001	Stars Academy	Design/Software
GSK Coloring Book	Web/online	2001	GSK	Design/Software
Big Barney Chase board game	Web/online	2001	Kraft/Post	Design/Software
Mission Code Red	Web/online	2001	Pepsi	Design/Software
Trolli Kaboom	Web/online	2002	LifeSavers	Design/Software
Candy Drops	Web/online	2002	LifeSavers	Design/Software
Smack Dab in the Middle	Web/online	2002	Nabisco	Design/Software
Intelsat Satellite game	CDROM	2002	Intelsat	Design/Software
Red & Ned racing	Web/online	2002	Kraft	Design/Software
Tombstone Racer	Web/online	2003	Tombstone Pizza	Design/Software
Barney Spy Caper	Web/online	2005	Kraft/Post	Software
Dandy Drops	Web download	2004	Skyworks	Design/Software

VU Role Playing Game	Web/online	2004	LifeSavers	Design/Software
Acrobats	Web/online	2004	Nabisco	Design/Software
Air Hockey	Web/online	2004	LifeSavers	Design/Software
Poker Puzzle	Web/online	2004	Nabisco	Design/Software
Board Game of Life	Web/online	2004	Fidelity	Design/Software
Swap and Drop	Web/online	2004	Weightwatchers	Design/Software
Craver Catch	Web/online	2005	Kraft/Post	Design/Software
Acrobats Deluxe	Web download	2005	Skyworks	Design/Software
March of the Penguins	DS	2006	DSI	Design
Grind and Grab	Web/online	2006	LifeSavers	Design/Software
Spiderman City game	Web/online	2007	Kraft/Nabisco	Design/Software
Arcade Hoops	iOS	2008	Skyworks	Co-design/Software
Arcade Bowl	iOS	2008	Skyworks	Software
Air Hockey	iOS	2009	Skyworks	Design
World Cup Table Tennis	iOS	2009	Skyworks	Exec Producer/Design
Match 3 Poker	iOS	2009	Skyworks	Design/Software
Skyscrapers	iOS	2009	Skyworks	Design/Software
Iron Horse	iOS	2010	AppStar Games	Co-design
Fling Pong	iOS	2010	AppStar Games	Design/Software
Leslie West String Benda'	iOS	2010	AppStar Games	Co-design
Jelly Cannon	iOS	2012	Nickelodeon	<b>Executive Producer</b>
Addicting Games	iOS	2012	Nickelodeon	Exec Producer/Design
Scribble Hero	iOS	2012	Nickelodeon	<b>Executive Producer</b>
Circus Convoy	Atari 2600	2021	<b>Audacity Games</b>	Co-designer/Art

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#### WRITTEN PUBLICATIONS

"Atari 2600 / 7800: A Visual Compendium" Foreword, Copyright 2019, Bitmap Books

#### Medium.com

"How I Spent My Summer of 1982: The making of Donkey Kong for the Atari 2600", October 28, 2020

"My Strangest Business Deal Ever: What's the name of a \$66M aircraft really worth?" October 29, 2020

"How I fixed Atari's Awful Music: And Got Over My Fear of Out-of-Tune Game Toons", November 8, 2020

"The Voice Scrambling Helmet: Adventures in Toy Design: Part 1", November 11, 2020

"Designing an Electronic Toy – Wildfire Pinball", November 27, 2020

"It's just an electronic toy, officer: Adventures in Toy Design: Part 2", November 30, 2020

"The Origins of Computer Mahjong: The amazing story of its development." December 18, 2020

"Activision, Atari, Absolute: How Video Game Companies Once Gamed the Alphabet for an Inside Joke: Notes from a retro game designer", January 4, 2021

"The moварищи (comrades) across the hall: My first job (1969) – NYC, teletypes and espionage", February 2, 2021

"What's Under those PW Dots? I don't like when my computer hides things from me.", February 4, 2021

Geoffrey the Giraffe and the Tale of Two Cheeks: The Story of the Crossbow Home Video Game", February 8, 2021