

DAVID HARLOWE

CURRICULUM VITAE

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PROFESSIONAL QUALIFICATIONS

- Founder and President of The Sport Management Group, Inc. (SMG), a national risk management company specializing in the athletic and fitness industries. SMG is currently in its 28th year of service.
- Has personally performed over 4,000 safety audits on athletic and fitness facilities for his company, the Sport Management Group.
- SMG has performed over 14,000 risk assessments nationwide.
- Has been retained as an expert witness in over 42 cases nationwide.
- Performs Threat Assessments on professional and amateur athletic organizations
- Reviews and develops risk management strategies for the Atlantic Coast Conference and its member institutions.
- Wrote “Fitness Center Safety” chapter in Risk Management in Sport, Second Edition, edited by Herb Appenzeller.
- Has written a bi-monthly risk management column for Fitness Management Magazine.
- Manages over 500 independent field inspectors around the country.
- Authored various safety manuals and training programs designed for athletic directors, health club owners and managers.
- Created and currently maintains a website, www.clubsafety.com, a 24-hour resource for facility owners and staff members.
- Has developed risk management websites specifically for the athletic industry.
- Conducts risk management lectures at local universities and colleges.
- Has developed an E-Learning Program specific to the athletic and fitness industries.

AREAS OF EXPERTISE

- American College of Sports Medicine (ACSM) guidelines.
- Athletic Arenas and Stadium Safety
- Athletic Coaching and Teaching
- Automated External Defibrillator Placement and Use
- Bleacher Safety
- Club Sport and Intramural Safety
- Crowd Management
- Emergency Action Planning
- Event Management
- Maintenance Programs for sports and fitness organizations
- Health Club Safety
- National Collegiate Athletic Association (NCAA) guidelines
- Outdoor Recreation Facilities (i.e. camps, sports camps)
- Personal Training Practices and Procedures
- Recreational Activities and Programs
- High Schools, Colleges, Universities
- Sauna, Steam Room, and Jacuzzi Safety
- Spectator Injuries
- Sports Court & Field Safety
- Weight Room Safety

EMPLOYMENT HISTORY

The Sport Management Group, Inc., Greensboro, NC

- Owner/President 1995 – Present
- Has personally performed over 3,000 safety audits on athletic and fitness facilities.

National AED Sales LLC, Greensboro, NC

- Owner/President 2008 - 2011

East Coast Fitness Center, Winston-Salem, NC

- Owner/Personal Trainer 1994-1995

Greensboro Monarchs Hockey Club, Greensboro, NC

- Strength and Conditioning Coach 1994-1995
- Designed and implemented workouts for the hockey team players.

Body Construction Personal Training, Greensboro, NC

- Personal Trainer, 1993-1994

EMPLOYMENT HISTORY

Sportime Health & Fitness Club, Greensboro, NC

- Personal Trainer, 1992-1993

Guilford College Football Team, Greensboro, NC

- Assistant Football Coach 1991-1993
- Assistant Strength and Conditioning Coach
- Coached Defensive Line and Wide Receivers

Greensboro Hornets Minor League Baseball Club, Greensboro, NC

- Operations Assistant, 1991
- Performed Sales and Marketing
- Performed various game day functions including field preparation, concession stand management, crowd management and more

EDUCATION

B.S. Sport Management, Guilford College, Greensboro, NC

CERTIFICATIONS

- **Amusement Adventure Institute.** Trampoline Court Inspection.
- **Concussions in Sports.** National Federation of State High School Associations.
- **Crowd Manager Training.** North Carolina Department of Insurance, Office of State Fire Marshal.
- **Emergency Planning.** The Emergency Management Institute (FEMA).
- **Emergency Action Plan Exercise Design.** The Emergency Management Institute (FEMA).
- **Sport Event Risk Management,** National Center for Spectator Sports Safety and Security, University of Southern Mississippi.
- **Understanding & Planning for School Bomb Incidents.** New Mexico Tech Energetic Materials Research and Testing Center.

DAVID HARLOWE EXPERT WITNESS FEES

- **Litigation:** **\$250.00** per hour for services including, but not limited to, review, research and analysis: reports, conferences, site visitation and survey where appropriate together with a review of all Discovery materials and any other materials deemed necessary to reach and render an opinion in the subject litigation.

A minimum, **non-refundable** advance retainer fee of **\$2,500.00** is required. Initial work will be charged against the retainer. I am retained solely by the attorney/ attorney's firm (client) and no relationship exists between the attorney's client and me. The attorney/attorney firm is solely responsible for fee payment.

- **Deposition:** Deposition fees shall be charged at **\$250.00 per hour** with a minimum of four (4) hours to be paid by opposing counsel prior to deposition.
- **Trial:** **\$2,500.00** for trial appearance and testimony per day.
- **Cancellation:** Counsel is required to provide forty-eight (48) hour notice of cancellation of scheduled testimony or be subject to a four (4) hour cancellation fee plus any travel expenses.
- **Travel:** Client is responsible for travel arrangements such as airfare, hotel and rental car fees. Travel fees are billed at **\$50.00 per hour**. No fees will be advanced by this office.
- **Invoices:** All invoices are due and payable within 30 days of receipt. Invoices thirty (30) days past due will be charged interest at the rate of 1.5% per month (annual rate of 18%) and will be assessed a \$200.00 late fee. Invoices sixty (60) days past due will be referred for collection and all legal remedies for payment pursued.
- **Payment:** The attorney/attorney firm is solely responsible for fee payment.
- **Engagement:** Your signature below indicates acceptance of this binding agreement and formal engagement of David Harlowe to provide expert witness services.

Company: _____

Case: _____

Printed Name/Title: _____

Authorized Signature: _____

Date: _____



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