

CURRICULUM VITAE

LANCE R. FOSTER, CPP, CSC

Security Associates, Inc.

619 Riviera Dr.

Tampa, FL 33606

813-254-3654

800-343-3654

813-251-2210 Fax

seccon@aol.com

www.seccon.com

CURRENT

1991-Present: Lance R. Foster, CPP (Certified Protection Professional), CSC (Certified Security Consultant) is the founder and chief executive of Security Associates, Inc. Security Associates, Inc. is non-product affiliated and provides security consulting services to commercial establishments and public institutions, and to law firms as a litigation consultant/expert witness in lawsuits alleging negligent/inadequate security. Services include:

Security Management Consultation

Litigation Avoidance Programs

Security Surveys (Physical & Procedural)

Litigation Consultation/Testimony

EMPLOYMENT HISTORY

Eight years: Vice President/Corporate Security Manager, Florida Federal Savings Bank, St. Petersburg, FL. Managed a 30-person department responsible for the protection of all corporate assets and 1700 employees dispersed statewide. This included providing physical security, investigative services and computer security. Wrote policies and procedures in compliance with federal regulations and industry standards. Conducted crime foreseeability analyses and site surveys for locations where customer and employee safety were concerns. Reduced check fraud losses 70% over a three-year period. Established the first data security program to include staffing and policy implementation.

Twelve years: Deputy Sheriff, Hillsborough County Sheriff's Office, Tampa, FL. Detective with assignments in burglary, auto theft and crimes against persons.

Four years: Intelligence Officer, U.S. Air Force. Trained in air intelligence and the collection of intelligence through the use of human resources.

Twenty-three years: U.S. Air Force Reserves (retired as a Lieutenant Colonel). Assignments in intelligence and nuclear, biological and chemical warfare defense. Recalled to active duty for Operation Desert Storm.

PROFESSIONAL CERTIFICATIONS

Board certified as a Protection Professional (CPP) from the American Society for Industrial Security and as a Certified Security Consultant (CSC) by the International Association of Professional Security Consultants.

EDUCATION & PROFESSIONAL TRAINING

Mr. Foster has a Bachelor of Science degree in Law Enforcement & Security from the University of Nebraska at Omaha and a Master's degree in Educational Administration from the University of Tampa. He has received extensive professional training in such subjects as financial institution security, physical security, security guard management, security and auditing, analytical investigations, data security, and computer crime investigations. His training also includes Crime Prevention Through Environmental Design by nationally certified instructors, and in maritime security assessments.

PROFESSIONAL AFFILIATIONS

Current:

International Association of Professional Security Consultants (Past Board Member)
American Society for Industrial Security (Past Chapter Chairman)
American Society of Criminology
Hospitality Law Newsletter (Board of Advisors)

Past:

Financial Institutions Security Officers' Association (Past President)
Association of Certified Fraud Examiners
Crime Stoppers of West Central Florida (Past President)
Greater Tampa Chamber of Commerce Community Security Task Force (speaker)

TEACHING EXPERIENCE

Mr. Foster is a former adjunct instructor at the University of Tampa and Florida Metropolitan University in the Criminal Justice Programs teaching courses in Criminalistics, Criminology, Criminal Justice Management and Computer Fraud. He has extensive experience presenting training programs in several security-related topics.

PUBLICATIONS

Articles:

“The Minefield of Bank Security”, *Florida Banking*, 1992

“Don’t Let Fraud Eat From Within”, *Risk Management*, 1995

Chapters:

“Bank Security”, *Premises Security and Liability-A Comprehensive Guide From the Experts*, 1997

Best Practices:

Forensic Methodology-published by the International Association of Professional Security Consultants, 2000

PRESENTATIONS

January 1986-American Society for Industrial Security-Florida West Coast Chapter; Tampa, FL
Subject-Bank Security

October 1987-Financial Institutions Security Officers’ Association; St. Petersburg, FL
Subject-Check Kiting

March 1995-American Society for Industrial Security-Chapter seminar; Clearwater, FL
Subject-Inadequate/Negligent Security Litigation

March 1995-America’s Community Bankers Annual Seminar; Philadelphia, PA
Subjects-Cash Control and Morning Glory Robberies

April 1995-International Association of Professional Security Consultants Annual Conference,
St. Petersburg Beach, FL
Subject-Approach to Forensic Consulting

August 1997-Professional Education Systems, Inc. (continuing legal education for attorneys)
Subject-The Role of the Security Expert

August 1999-Schutt, Humphries & Becker-Annual legal update for insurance claims adjusters
and managers. Subject-The Security Expert

June 2001-Florida Liability Claims Conference-Annual conference for insurance defense
attorneys and claims personnel. Subject-The Role of the Security Expert

August 2001-National Conference on Credit Union Fraud & Loss Prevention. Subject-Robbery
(to include ATM and night depository customers and the potential for litigation)

March 2002-Roundtable Club (insurance claims personnel). Subject-The Selection and Use of
Security Experts

March 2005-American Board of Trial Advocates-Masters in Trial Program. Served as an expert
witness in a mock trial

August 2009-Jacksonville Association of Defense Counsel-The Security Expert

AREAS OF EXPERIENCE

Financial institutions

Apartments/condos

Parking facilities

Guard operations

Retail stores

Convenience stores

Office buildings

Educational institutions

Restaurants

Hotel/motels

Lighting

ATMs/night depositories

Bars/lounges

Malls

Truck stops

Highway rest areas

Racetracks

Mobile home parks

Casinos

Cruise ships

Special events (stadiums)

Museums

Security equipment

Hospitals