



CURRICULUM VITAE

Michael K. Napier, Sr.

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PROFESSIONAL BACKGROUND EXPERTISE

Comprehensive education, experience, and first-hand knowledge in a multitude of shipper, logistics, transportation and trucking related issues including, but not necessarily limited to, an extensive background in compliance with regulatory standards -- Federal Motor Carrier Safety Regulations (FMCSR), and the associated accepted practices, procedures, customs and usages of trade (collectively called “industry standards of care”) applicable to the trucking and commercial motor vehicle (CMV) industry.

INDUSTRY EXPERTISE

- ◆ Regulatory and industry standard compliance
- ◆ Shipper, logistics, brokerage and motor carrier; administration, risk management, operations, safety & compliance, sales, accounting practices and record keeping
- ◆ CMV operations and driver skills, industry specific training and evaluation
- ◆ Standards of care for hiring, retention, supervision, training and operations, including non-CMV driving employees
- ◆ Establishment/implementation and analysis of management controls and systems
- ◆ Fuel tax filing and required licenses and records
- ◆ Maintenance management and inspection compliance
- ◆ CMV driver training: entry level, experienced and continuous training, drug & alcohol training for drivers and supervisors, operational supervisor training, hazardous material training, etc.
- ◆ Occupational Safety and Health Administration (OSHA) regulations
- ◆ Department of Transportation (DOT) fleet safety audits/compliance reviews, analysis of fleet safety and rating(s) for motor carriers’ fleet, and other available motor carrier fleet safety data
- ◆ Various on-board recording devices for the CMV or satellite tracking devices, etc.
- ◆ CMV collision investigation & analysis, causations, countermeasures, standards for investigations
- ◆ Tractor/trailer lamps, lighting devices, reflectors, conspicuity reflective tape requirements
- ◆ Hazardous Material transportation, communication, documentation and training
- ◆ Loading/unloading, cargo securement, packaging for safe transport by shippers, facility safety
- ◆ Tractor-trailer, medium and specialty truck valuations
- ◆ Intermodal transportation, intermodal equipment providers and their equipment, interchanges, etc.
- ◆ Hours of service, symptoms of fatigue, driver conditions and driver log analysis, log reconstruction, supporting documentation, etc.
- ◆ Facility operations and safety for terminals, various ports operations, shipper facilities, loading/unloading facilities, ingress & egress, maintenance facilities, etc.
- ◆ Drug & alcohol testing requirements for motor carriers, (pre-employment, random, reasonable suspicion and post-accident)
- ◆ Workers’ Compensation issues for owner-operators, fleet drivers and company drivers
- ◆ Owner-operator and motor carrier leasing regulations and standards
- ◆ Insurance, endorsement, filings, MCS-90 endorsement, etc.
- ◆ Contract applications for: shipper, motor carriers, owner-operators, brokers, interchange agreements; factoring; agents, third party logistics providers (3PL’s), leases, etc.
- ◆ Independent contractor relationships, agency relationships, employment-servant relationships and joint ventures, as each relates to risk management and contract management throughout the transportation industry. Analysis of the entity actions and regulatory & industry standards governing certain contracts. Firsthand experience, training, and knowledge of these issues involving shippers, intermediaries, such as freight forwards, agents, 3PL’s, brokers, motor carriers, intermodal equipment providers, maintenance contractors, etc.

SOCIETIES & MEMBERSHIPS

- ◆ Georgia Motor Trucking Association (Safety Council)
- ◆ North American Transportation Management Institute
- ◆ American Legion

EDUCATION, CERTIFICATIONS AND PROFESSIONAL QUALIFICATIONS

- ◆ **AA Business Degree, National University of San Diego, San Diego, CA**
- ◆ **Schools, Seminars and Training**
 - Transportation of Hazardous Material School, Little Creek, VA
 - Strategic Mobility Planning Course (Domestic/Foreign) Overland (trucking), Air and Water Transportation, Oakland, CA
 - Advanced Maintenance Management, Camp Pendleton, CA
 - Integrated Maintenance Management, Camp Pendleton, CA
 - Advanced Logistics Course, Oakland, CA and Little Creek, VA
 - Hazardous Material Management Transportation and Storage, Oakland, CA
 - Ocean Transportation and Marine Terminal, Oakland, CA
 - Numerous private classes and seminars sponsored by the American Trucking Association, J.J. Keller, Florida Motor Trucking Association, Georgia Motor Trucking Association
 - Truck Accident Litigation in a Nutshell, by David N. Nissenberg (Truck Litigation Resources)
 - North American Transportation Management Institute, Certified Director of Safety (CDS) program, Smyrna, GA
 - Highway Watch, Smyrna, GA
 - North American Transportation Management Institute - Safety & Compliance, Smyrna, GA
 - United States Marine Corps - numerous driving skills and related safety courses
 - National Safety Council Instructor - Hazardous Material Transportation, Jacksonville, FL
 - Georgia Motor Trucking Association - numerous seminars regarding fleet safety
- ◆ **Commercial Driver's License (CDL)** Florida 1992-2001, Georgia 2001-Present
- ◆ **Commercial Driving Skills Courses, Defensive Driving Courses, Road Tests**
 - Morgan Drive Away, Inc.
 - Poole Transport, Inc.
 - International Transit, Inc.
 - Semper Fi, Inc.
 - Carolina Casualty Insurance Company – Commercial Truck Training Classes – 1994-1996, Jacksonville, FL
 - Public Service Commission – Trucking Safety – 1995, Cincinnati, OH
 - National Safety Council – Numerous Classes, 1993-1998, Jacksonville, FL
- ◆ **State of Florida, Motor Vehicle Inspection Department**
 - Trained by Florida Commercial Motor Vehicle Inspection Department on proper weight, inspection and documentation
 - Commercial Vehicle Safety Alliance (CVSA) Roadside Inspection Familiarization Seminar, Smyrna, GA

COMMERCIAL VEHICULAR DRIVING EXPERIENCE

<u>Vehicle Type</u>	<u>Estimated Operated Miles</u>
Tractor-trailer (city and over-the-road)	>250,000
Numerous other commercial motor vehicles	>100,000

RELATED PROFESSIONAL WORK & EXPERIENCE

- ◆ Logistics and Transportation Specialist, United States Marine Corps, Honorably retired after 20 years of service as a Master Sergeant
- ◆ Founder, President and CEO of AA Quality Transport, Inc. Sold after four years of successful local and regional commercial owner operator trucking business
- ◆ Senior Vice President of Risk Management (Safety & Compliance) and Corporate Administration for International Transit, Inc. and International Transit Company for five years
- ◆ President and founder of Semper Fi, Inc. and Semper Fi Logistics, Inc. (trucking and logistics companies). Sold in early 2002 after four successful years
- ◆ Currently, President/CEO of Napier Diversified Services, Inc. (NDSI). NDSI provides analytical services, consulting services, and expert testimony in both defense and plaintiff cases as they relate to trucking and commercial vehicle litigation, for approximately 14 years.

INSTRUCTION AND LECTURE EXPERIENCE

Provides classroom instruction and lectures at numerous seminars to hundreds of people employed in the transportation industry as well as the legal community. In addition to scores of classes taught to professional commercial motor vehicle drivers, safety personnel and supervisors, experience includes lecturing for such organizations as:

- United States Marine Corps Logisticians – Worldwide (Domestic & Foreign)
- The Institute of Continuing Legal Education of Georgia
- The Tennessee Trial Lawyers Association
- The Georgia Trial Lawyers Association
- North Carolina Continuing Legal Education Seminar