

# Mary A. LaPorte, CPCU, CIC, LIC, CPIA

Condensed Curriculum Vitae



## Areas of Expertise:

- ♦ Agency consulting in the area of workflow and procedures
- ♦ Agency Errors and Omissions (E&O) reviews and exposure identification
- ♦ In house training for E&O loss prevention and other Continuing Education topics

## Experience:

- ♦ Over 30 years experience with a large Midwest agency
- ♦ Member of the national faculty for the Society of CIC for nearly 20 years
- ♦ Vice President/Membership for AAIMCo (American Association of Insurance Management Consultants)

## Designations and Licenses:

- ♦ Licensed Property and Casualty agent in the state of Michigan
- ♦ Licensed Insurance Counselor (LIC) in the state of Michigan
- ♦ Certified Insurance Counselor (CIC) since 1993
- ♦ Chartered Property and Casualty Underwriter (CPCU) since 1987
- ♦ Certified Professional Insurance Agent (CPIA) since 2011

## What others have said:

*"Mary was thorough, professional and prompt during the entire process. We found her assessment to be of great value and recommendations made are being implemented. I would highly recommend her services to any Agency needing an outside, qualified opinion."* Debra A. Mauk, COO, Sky Insurance

*"Your reviews have provided us with improved daily operations as well as assisting us in developing a plan for enhanced customer service."* Thomas H. Tyrell, Vice President, WESCOM Insurance Services

*"...her extensive experience on the agency side of the insurance industry resulted in fresh and important insights that included recommendations that added very positive and valued dimensions to the audit."* George F. Cass, CRIS, Senior Vice President, Zurich Insurance Services, Inc.

*"Mary is a very effective teacher. She is well prepared, her presentations are fast paced and interspersed with real life examples. She makes it fun to learn a sometimes-difficult subject."* Michael J. Smith, President, Global Marine Insurance Agency

## **Mary A. LaPorte** **LaPorte Consulting, LLC**

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