

DENNIS M. GIUFFRÉ

ECONOMIST
PROFESSIONAL ENGINEER

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EDUCATION

MS, Economics, Arizona State University, Tempe, Arizona
MS, Chemical Engineering, University of Colorado, Boulder, Colorado
BSCHE, The University of Texas, Austin, Texas
Graduate School/Additional Courses (Economics, Finance, Biochemistry, Ecology,
Marine Biology, Psychology, etc.), University of Houston, Houston, Texas

Academic Awards

Arizona State University: Bureau of Business & Economic Research Assistantship
University of Colorado: National Science Foundation Traineeship
The University of Texas: Tau Beta Pi, Omega Chi Epsilon, Phi Eta Sigma, Engineering
“Fellows,” Schlumberger Scholarship, Dow Chemical Company Scholarship, Texaco
Scholarship, Air Force ROTC Distinguished Cadet Citation
University of Houston: Jules Verne Award – “Excellence in Russian”

Seminars, Short Courses, Conferences

Antitrust Workshop, Texas Bar Association, Houston, Texas
Conferences, Air Pollution Control Association, various cities
Environmental Protection Agency Courses: Air Pollution Meteorology, Research Triangle
Park, North Carolina; Air Pollution Statistics, Austin, Texas
Non-Newtonian Fluid Dynamics, Texaco, Inc. Research Laboratories, Bellaire, Texas,
Chemical Engineering Department, Princeton University
Sewage Filtration, University of Houston, Houston, Texas, Chemical Engineering
Department, Iowa State University
Mariculture Seminar, Sea Grant College, Texas A&M University, Houston, Texas
Conferences, Association of Water Board Directors, various cities

PROFESSIONAL HISTORY

Engineer, Texaco, Inc., Research & Technical Laboratories, Bellaire, Texas
Engineer, Gulf Oil Corporation, Chemicals Department, Houston, Texas
Process Engineer, Petro-Tex Chemical Corporation, Houston, Texas
Engineer, Texas Air Control Board, Staff Headquarters, Austin, Texas
Senior Process Engineer, Olin Corporation, Process Technology, Pasadena, Texas
Senior Consulting Engineer, Allstates Engineering Company, Houston, Texas
Senior Economist/Engineer, Equitable Environmental Health, Inc., Houston, Texas
Consulting Economist and Engineer, Econalysis® Consulting, Houston, Texas

ECONALYSIS® CONSULTING

Econalysis® Consulting was founded by Dennis M. Giuffré, in Houston, to provide specialized economics consulting services. Giuffré has engaged in consulting over a broad and diverse field of industries and markets, in private practice since 1978, and previously, with the consulting firms, Equitable Environmental Health, Inc., and Allstates Engineering Company. The website showing services and experience is: econalysis.com

Since 1978, Giuffré has been retained in numerous and various litigation matters as a consultant and expert witness, primarily speaking to the issue of economic damages and related matters germane to economic science. He has been engaged by both plaintiffs and defendants, and has testified as an expert witness in both federal and state courts.

Giuffré has also provided analyses of losses pertaining to insurance claims, and in subrogation, He has also conducted studies for, and testified in, administrative hearings. Furthermore, he has undertaken assignments in environmental economics and in market research, and has engaged in technical and mathematical/statistical analyses.

He has been a listed consultant and expert with the Association of Trial Lawyers of America (now the AAJ), the Defense Research Institute, A. M. Best, and other entities.

His field of specialization in the science of Economics is Industrial Organization and Public Policy, as may also be referred to as applied microeconomics. The focus of analysis is the individual, the household, the business firm, the industry, the market, and the legal and regulatory constraints within which such entities may operate.

Giuffré has undertaken the analysis of economic damages as may have been sustained by business entities, encompassing various models of damages, and over numerous causes of action, including antitrust, patent and other intellectual property infringement, trade secrets misappropriation, breach of contract, slander, malpractice, fraud, and others.

He has also conducted analysis of economic damages as may have been sustained by individuals and families in personal injury, wrongful death, racial and age discrimination, medical malpractice, constructive termination, and other causes of action.

He has also addressed numerous other economic issues in matter of litigation, such as relevant product market, relevant geographic market, product substitutability, predatory pricing, tying arrangements, the *Georgia-Pacific* criteria pertaining to reasonable royalty analysis, price elasticity, product economic life, sales forecasting, public policy impacts on competition, market share and concentration, collateral products, the identity and robustness of barriers to market entry and growth, and manufacturing plant economics.

LICENSE

Licensed Professional Engineer, State of Texas