



**Gabriele Goldaper**  
**Apparel Industry Consulting**  
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### **Professional Experience**

#### **Fashion Institute of Design and Merchandising College Instructor, 1986-Present**

Classes in Entrepreneurship, Sales, Branding and Marketing, Purchasing and Inventory Control, Total Quality Management, Production Planning and Global Sourcing and various other business related subjects for Apparel Manufacturing and Design students. Received "Faculty of the Year" award 3 years and currently in "Hall of Fame".

#### **Apparel Industry Expert Witness 1995-Present**

Designated as the "expert" in more than 75 apparel industry disputes. Provided litigation support to attorneys for cases involving all aspects of the garment/fashion industry. Worked with both plaintiff or the defense.

#### **Business Management Consultant 1986-Present**

Consultant to more than 190 new, failing or growing companies in need of reorganization, restructuring, or reengineering of the business process. Specializing in areas of inventory management, marketing, branding and selling strategies, product development, financial planning, customer service, warehousing, distribution, and domestic and international manufacturing and sourcing. Worked with major American companies as well as companies in France, England, Australia and USAID (United States Agency for International Development) sponsored projects in Romania, Egypt, Russia, Thailand, El Salvador, and Bulgaria, as an "apparel expert"..

#### **LCA Intimates ( Intimate Apparel) Executive Vice President, Corporate Operations**

Responsible for overall corporate operations. Areas of accountability include overseas and domestic production, customer service, information technology, inventory control, distribution logistics, and corporate profitability. Restructured and streamlined operations to support corporate growth.

#### **Warnaco - Speedo (Swimwear and Sportswear) Director of Corporate Operations**

Responsible for corporate operations of 5 divisions including Cole, Catalina, Speedo, White Stag and Oscar de la Renta.

#### **Cherry Lane (Junior Sportswear) General Manager**

Directed all corporate operations which included opening of the company in the United States (Australian based) to full establishment as a manufacturer of Better Junior Sportswear. Opened Cherry Lane stores, developed concept and established licensing for future stores. Achieved sales volume of \$2 million in the first 6 months.

#### **Minstar Productions ((Videos and Audio-Cassettes) Executive Vice President**

Directly responsible for all corporate operations including product development, production, sales and marketing and distribution. Increased sales volume by 50%, which brought the company from a substantial loss situation to profitability with six months.

#### **Prisma Corporation (Sportswear and Dresses) Partner/Executive Vice President**

Responsible for operations for six apparel divisions. Reorganized business structure, opened three new divisions and increased profitability by 300%

### Silton AMS Vice President/Customer Support/Consultant

Consulted with top management of apparel companies. Delivered seminars nationally about information on computers in and for the apparel industry.

Also responsible for managing new installations and training of new users.

### High Tide Swimwear (Women's Swimwear) Vice President/Operations

Responsible for corporate operations; business strategies, long range and immediate planning and manufacturing.

Guest Lecturer: Los Angeles Trade Tech, Brooks College, Santa Monica College, Mt. San Antonio College, American College, Cal State L.A., UCLA and The Bobbin Show, Fashion Business Incorporated

### Education

Barnard College, NY  
University of Cincinnati, Ohio  
Bachelor of Arts, Major: Economics  
Bachelor of Science, Major: Education 1959

Xavier University, Ohio  
Graduate Studies in Business 1961

Certified: Arbitrator and Mediator by American Arbitration Association & Los Angeles Bar Association

### Professional Accomplishments

- Apparel Expert for International Executive Service Corps.
- Apparel Expert for United States Agency for International Development
- Apparel Expert for Citizens for Democracy
- Expert Witness in Legal Disputes
- Member "Hall of Fame" Fashion Institute of Design and Merchandising
- Board of Directors- Fashion Business Incorporated
- Advisory Board- Los Angeles Trade Technical College
- Advisory Board- Fashion Institute of Design and Merchandising
- Board of Directors- LCA Intimates
- Faculty Award- Fashion Institute of Design and Merchandising
- Host- Business Talk Show- Station KTYM
- Business Volunteer- Los Angeles Arts Council
- Business Volunteer- Executive Service Corps of Los Angeles
- Elected to Who's Who of American Women
- Elected to Who's Who in the West
- Elected to Who's Who of American Teachers
- Elected to Who's Who in California
- Listed in Dictionary of International Biography
- Elected to Commission on Status of Women for (2) 4 year terms
- Member of American Production and Inventory Control Society
- Member of Executive Board of California Apparel Industries Assoc.

### Publications

"To Boost Profits, Take a Closer Look at Customer Service," Apparel Industry Magazine.  
"Making It in Middle Management," Bobbin Magazine  
"Curve Fitting: Systematic Production Planning," Bobbin Magazine  
"Automated Information Systems: Service Bureau or In-House," Apparel Industry Magazine  
"Small Company View of the Computer," AAMA Publication  
"A Results-Oriented Approach to Manufacturing Planning," Apparel Industry Magazine  
"Forecasting- Profit Tool for the Manufacturer," Apparel Industry Magazine  
"Customer Service Manual," High Tide, Warnaco Publication