

JAMES A. FRANCIS, CPP, CFSO
LFJ CONSULTING SERVICES, LLC
PRESIDENT & CHIEF CONSULTANT

Position:

President & Chief Consultant
LFJ Consulting Services, LLC
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Round Rock, TX 78664
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Education:

BS, Occupational Education, Southern Illinois University

MS, Systems Management, University of Southern California

Professional Certifications:

Certified Facility Security Officer (CFSO)
Certified Protection Professional (CPP)

Professional Affiliations:

American Society for Industrial Security,
past Vice Chairman, Crime & Loss
Prevention Council

Overseas Security Advisory Council - US
Dept. of State

GSA workshop to develop government
facility security standards following
Oklahoma City bombing

Mr. Francis' extensive experience in the security profession spans both government and industry. He has over 35 years of diverse experience in the areas of audio countermeasures, facility vulnerability analysis, Crime Prevention Through Environmental Design (CPTED), distinguished person protection, counter-terrorism, high-threat environment security, facility planning, guard force management, strike contingency planning, emergency management, information security, and security management system development.

Mr. Francis started his security profession as a Special Agent with the U.S. Air Force Office of Special Investigations. He later managed the security and safety program for a major division of Lockheed Missiles and Space Co., Inc. Mr. Francis capitalized on this broad expertise during his tenure at T&M Protection Resources and Kroll where he achieved the position of Senior Vice President at both companies.

Both in his current role and his previous roles, he has been responsible for the development, planning and implementation of complete security programs. He has managed both a contract and proprietary guard force, developed and implemented security policies and procedures, developed and conducted security awareness training programs, and developed and implemented emergency procedures and evacuation plans.

Personal Project Experience:

Corporate / Commercial

- Related Hudson Yards – *New York*
- McDonalds Corporation - *Chicago*
- Advanced Micro Devices - *Austin*
- Bristol-Myers Squibb - *Princeton*
- Compaq Computer Corporation - *Houston*
- Hoechst Marion Roussel- *Kansas City*
- Liz Claiborne Headquarters II - *North Bergen, NJ*
- Avon Corporate Headquarters – *New York*
- Textron Aviation - *Wichita*
- Paramount Publishing - *Parsippany & Upper Saddle River, NJ*
- Sprint National Security Assessment
- Turner Entertainment Group- *Atlanta*
- Hearst Corporation - *New York*
- Kimberly Clark – *Dallas*
- Henry Schein - *Long Island*
- SL Green – *New York*
- Halyard - *Atlanta*

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Government

- Hudson Yards Master Security Plan - *New York*
- Texas Governor's Mansion - *Austin*
- Boston Police Headquarters - *Boston*
- IRS Service Center - *Memphis*
- Office of the Comptroller of Currency - Washington DC
- Ohio Statehouse Renovation - *Columbus*
- Ranger Regimental Headquarters - *Ft. Benning, GA*
- U.S.A.F. Acquisition Management Center - *Wright Patterson AFB, OH*
- Minnesota Public Safety BCA Office/Forensic Lab - *St. Paul*
- Supreme Court of Ohio - *Columbus*

Financial

- Securities and Exchange Commission – *Wash. DC*
- Morgan Stanley - *New York*
- Depository Trust & Clearing Corporation - *New York*
- Goldman Sachs – *New York*
- Greenlight Capital, Inc. – *New York*
- Vanguard Group Headquarters - *Valley Forge*
- JP Morgan Chase - *New York*
- Kohlberg Kravis Roberts & Co. L.P. - *Houston*
- UBS - *Stamford*
- Donaldson Lufkin Jenrette - *New York*
- Bank of New York Mellon – *New York*

Education

- Art Center College of Design - *Pasadena, CA*
- UT Galveston Medical Branch - *Galveston*
- University Circle – *Cleveland*
- School of American Ballet – *New York*
- Various K-12 Private Schools
- Massachusetts Institute of Technology - *Cambridge*
- The Julliard School - *New York*
- University of Texas - *Austin*
- Nova Southeastern - *Fort Lauderdale*

Health Care

- Beth Israel Medical Center – *New York*
- LeBonheur Children's Medical Center - *Memphis*
- M.D. Anderson Cancer Center - *Houston*
- Washington Hospital Center - *Washington DC*
- Detroit Medical Center - *Detroit*
- Columbia HCA - *Nashville*
- Children's Hospital of Philadelphia
- Seton Hospital - *Austin*
- St. Barnabas Healthcare Center - *Livingston, NJ*
- University of Arkansas Medical Center - *Little Rock*
- Stowers Medical Research Institute - *Kansas City*

Power / Utilities

- New York Power Authority - *White Plains*
- National Fuel Gas Dist. Corp. - *Buffalo*
- Peoples Natural Gas – *Pittsburg*
- US PowerGen – *New York*
- Kansas City Power & Light - *Kansas City*
- Southern Energy – *Atlanta*
- Duke Energy – *Charlotte*
- PSEG – *Newark*

Media / Sports/ Entertainment

- New Yankee Stadium - *Bronx*
- ABC Television Network - *New York*
- CBS Corporation - *New York*
- Madison Square Garden – *New York*
- NBC Headquarters – *New York*
- Quicken Loans Arena - *Cleveland*
- AOL Time Warner - *New York*
- CNN Headquarters - *Atlanta*
- Lincoln Center - *New York*
- Univision – *Miami & Los Angeles*

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List of Articles/Publications/Presentations authored or contributed to by Mr. Francis from July 2004 to July 2014

- **“Continuity Plans Lacking in Corporate America”**, Security Director News, November 2005, Volume 2, Number 11 (quoted expert)
- **“IP Video in the Corporate World”**, AMAG Technology Symposium, February 12, 2006 (presentation and symposium insert)
- **“Best Managerial Practices”**, Building Security Conference, sponsored by The Wall Street Transcript, September 15, 2005 (panelist)
- **“Protecting your systems and your people”**, 2005 Business Continuity & Corporate Security Show & Conference, March 23, 2005 (presenter & panelist)
- **“Practical Insights in Counterterrorism Design”**, New York AIA Banking and Financial Institutions Committee, November 16, 2004 (presentation)
- **“In the Business of Safety – Perimeter Security”**, The International Security Buyers Guide, October 2004 (article)
- **“BCP and Critical Asset Identification”**, Risk Management Executive, June 2005 (article)
- **“Concentrating on Threat Identification”**, Risk Management Executive, July 2005 (article)
- **“Are You at Risk? Calculating Probability”**, Risk Management Executive, August 2005 (article)
- **“The IP Tsunami”**, AMAG Security Technology Advisor, February 2006 (article)
- **“Designing Success into Access Control”**, Security Technology & Design, December 2006 (article)
- **“Security Considerations for Schools”**, Austin & Co., March 13, 2013 (presentation)
- **“Stadium and Arena Security - A Case Study: Security at the New Yankee Stadium”**, ASIS International Seminar & Exhibits, September 22, 2009 (presentation)

Previous Employment History

- 2007 to 2014: **Senior Vice President**, T&M Protection Resources LLC, New York, NY
- 2004 to 2006: **Senior Vice President/COO**, Aggleton & Associates, Tarrytown, NY
- 2001 to 2003: **Senior Vice President**; Kroll, Inc.; New York, NY
- 1990 to 2001: **Vice President**; Kroll Schiff & Assoc.; Bastrop, TX
- 1979 to 1990: **Manager, Security & Safety**; Lockheed Austin Div.; Austin, TX
- 1974 to 1979: **Special Agent**; USAF Office of Special Investigations