

Resume: Steven A Eisenberg, FSA, MAAA

Steven is a Consulting Actuary specializing in expert litigation support for all aspects of life insurance. He is a renowned expert in COLI/BOLI product design, assumptions & contracts, history, tax history, broker, marketing and administration, compensation and standards of practice, and loss determination. He also consults with insurance companies and brokers regarding all aspects of life insurance – variable, UL, traditional - and actuarial consulting. He was an instructor of actuarial science at Georgia State University.

Steven A Eisenberg, FSA, LLC
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Education:

Wharton School of Finance, University of Pennsylvania, BS Economics with honors 1969
Georgia State University (GSU), post graduate studies 4.0 average.

Professional:

Fellow, Society of Actuaries (SOA), 1973 -
Educational & research organization.

Member, American Academy of Actuaries (MAAA),
1975 – Professional Organization recognized
by governments for actuarial qualification.

GSU Risk Management Advisory Board,
Consider and develop new Graduate Degree
Program in Actuarial Science.

Served on SOA Committees:
Education committee, Committees for
health standards, Life insurance
illustration standards.

Speaker, Moderator at numerous national meetings – COLI, product development,
Insurance company financials, policyholder
taxes, Section 264 of IRC, illustration std.

Author SOA study note on 7702A of IRC.

Enrolled Actuary, 1976 – federal
government ERISA qualified actuary.

Member and speaker at:

GSU seminars for actuaries
Atlanta Actuarial Club
Los Angeles Actuarial Club
Pacific States Actuarial Club
Southeastern Actuaries Club.
AALU – COLI brokers assn.

Work:

1999 – Present

Consulting Actuary & Owner, Steven A Eisenberg, FSA LLC,

Steven consults with large insurance carriers & leading brokers-Corporate & Bank Owned Life Insurance (COLI / BOLI). He, also, provides **litigation** support (expert opinions) on all areas involving variable & UL insurance, annuities, pension & other benefits, including broker & TPA standards of practice, COLI & BOLI assumptions, loss valuations, IRC 264 & 7702A.

1983 – 1998

Consulting Actuary and Equity Principal, Milliman,
an international actuarial consulting firm. Steven was the founder & managing partner for the Atlanta Life Insurance Practice. Although he specialized in all aspects of life insurance consulting, he was nationally known for his expertise in COLI & BOLI, having consulted with most of the major life insurance carriers, insurance brokers & corporations on their COLI & BOLI. The Atlanta practice also worked on most types of actuarial assignments, such as financial reporting, M & A, management advisory, etc.

2001 – Present

Founding Member and Principal Member, Mann, Conroy, Eisenberg & Associates

Mann-Conroy-Eisenberg & Associates, LLC (MCE) is an advisory firm specializing in designing proprietary risk management & capital management solutions for the financial services industry. He holds several patents relating to longevity swaps & European COLI.

1999 – 2000 Founding Member, Benefit Funding Exchange, a marketing organization dedicated to BOLI sales.

1970 – 75 & 1980-83

Chief Actuary, including Sr. VP and Board Member of 3 life insurance companies.

1975 – 1980

Consulting Actuary and Principal, Dan McGinn and Associates, an ERISA pension & health benefits & life insurance actuarial consulting firm in Los Angeles.

8/2013 – 12/2013 - Instructor, Actuarial Science Georgia State University (GSU)